

# **Innovation in Outdoor Advertising**

www.traxx.com.gr















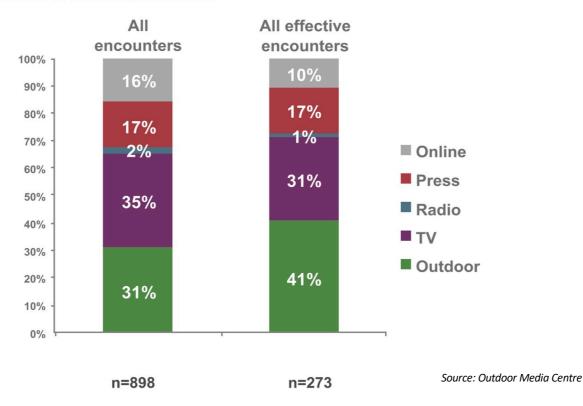
# Change graphics to trucks and trailers, easily, quickly and Green!!!

## **Road To Success**

Europe's Leading Truck Frame System

# Outdoor scored second highest of the media encounters, behind television!!!

#### Share of media encounters







## **Billboard** on the Road



## **PISA** on the Road







## **PISA** on the Road









#### **Billboard** on the Road









# Static vs. Moving



One person see's poster 100 times



**100** people see the truck once

32.500 people, in average, see a truck campaign per day per truck!!!

Source: Vivid Research

# Marketing in Logistics and Sustainable Outdoor Advertisement for moving PISA and Billboard



#### Statistics based on truck's GPS system

#### Data (around Greece)

Period: 1/01/2014 -

7/03/2014

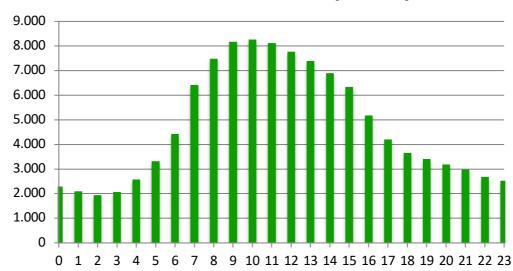
Number of trucks: 400

Total hours: 113.335

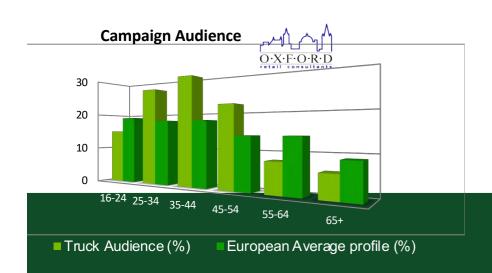
Frequency: 4,34

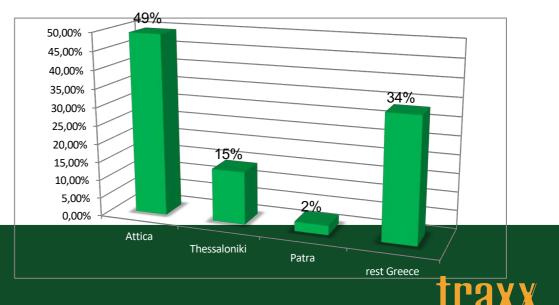
Source: TELENAVIS

#### hours of Movement per day



✓ Vehicles move throughout the entire day. 80% of that time is from 7.00 to 18.00 (daylight).





#### **Comparison Chart**

#### Traxx Frame System vs Self Adhesive Vinyl

Required Tasks	Graphics application using Self Adhesive Vinyl	Graphics application using Traxx Frame System
Removal of old graphics	1 day	-
Reconstruction of chamber's damage	1 day	-
Application of new graphics	1 day	30 minutes
Vehicle out of scheduled routes	3 days	-
Requirement for indoor application	Yes	No
Requirement for vehicles to be moved to the contractor's premises	Yes	No All tasks take place into customer's place
Re-change of graphics / Switch campaigns	No	Yes
Maximum number of vehicles per day (group of 2 technicians)	1 vehicle	16 vehicles





#### **Before - After**

Traxx Frame System vs Self Adhesive Vinyl









By using Traxx PISA & Billboard, you will achieve high frequency, influence a massive audience to absorb your message on their journey to buy



















- ✓ Value for Money. Low cost per OTS
- ✓ Green Technology. 100% Recyclable materials
- ✓ Application to over 22.000 trucks in 11 countries, communicating and promoting some of the world's most respected brands!!
- √ 750 trucks in Greece and Cyprus targeting 1.000 trucks end of 2018
  - ✓ European Certification for high safety standards during trips
    - ✓ One-piece printing, without tiles and color differences





- Reaching people on the road while they are going about their working day is ideal
- The audience is quantifiable
- Technology allows them to engage with you in their down time any where
- Traxx PISA & Billboard: Stand out in bland surroundings with an Effective Message

